



- some 600,000 tons, to be exact, of materials that were of little or no value to anyone locally because of their contamination and poor handling. Furthermore, the impact of this large accumulation on the environment was becoming an issue as all this material was overflowing the storage yard at the time.

“The plan was to come in and commercialize that material,” Boodoo continues, “This is where we came and started doing service type offers in addition to the trading side of the business, which was the main business at the time. What we found was that there was a lack

## AT A GLANCE DIPROINDUCA TRINIDAD LTD.

**WHAT:** International trading and environmental services company providing solutions designed to help convert industrial waste into assets

**WHERE:** Regional operation based in Point Lisas, Trinidad; corporate headquarters in Toronto, Ontario

**WEBSITE:** [www.diproinduca.com](http://www.diproinduca.com)

of competent and efficient contractors to economically process the materials, because at that time, when freight costs are added along with other associated costs, there was a very low margin, so we needed to keep our production costs very low.”

And so the company evolved from a service type focus to processing. Then they were able to provide those services to the local steel mills and focus on

all aspects of their waste products: local handling, processing, logistics, and material management.

The company has provided a full range of

international trading and environmental services for businesses and industry around the world for more than three decades. Its process begins with a comprehensive consultation that helps identify key manufacturing challenges faced by its customers.

The analysis helps Diproinduca’s customers as they deal with the accumulation of waste by-products, address environmental liabilities, use their land more effectively, reduce their material purchase costs, gain additional products from waste, and effectively manage operations and logistics.

Specifically, the Trinidad-based company purchases industrial by-products generated throughout years of its customers’ steel

manufacturing operations, and continuously classifies, manages, and commercializes recoverable by-products into various valuable products such as: direct-reduced iron fines, pellet fines, sludge fines, metallic HBI chips, B-Scrap, sinter and pellet feeds, HBI and DRI fines, high-purity iron oxide fines, and scrap metal. Additionally, services offered include iron fines recovery, vessel logistics services and environmental consulting.

In Trinidad, Diproinduca has a workforce of six full-time employees while managing a roster of 20 to 25 outside contractors. The company, Boodoo said, comes armed with the technical knowledge and know-how and searches externally to find the appropriate

