

The Bahamas Telecommunications Company, BTC, headquartered in New Providence, is the country's first Quad-play provider, delivering high definition video, telephony, broadband and mobile services throughout The Bahamas. Through its business division, BTC meets the unique needs of business and government clients.

Whether it is to improve productivity, streamline efficiencies, increase speed to market or exploit new opportunities, BTC Business offers a comprehensive portfolio of solutions that enables organizations of any size to achieve their goal.

Anchored on our modern sub-sea fiber optic infrastructure and tapping into the industry experience of the BTC family, our team is committed to the creation of the next generation of communications and IT services and solutions for our customers.

Our strength is in our submarine fiber, data, broadband, mobile, and voice networks, combined with our strategically positioned data centers across the region. Our mission is to help business and government organizations break their communication and collaboration barriers, protect their networks, secure their valuable data and better serve their customers so they can focus on growing their business.

We offer the next generation of high-performance networks, products, and solutions, including comprehensive IT services, cloud solutions, and next generation mobile business solutions, while empowering the 'Internet of Things'.

Central to our products and services is a committed, professional, top industry talented team, focused on delivering unmatched customer service.

Even as we enable our customers and employees to grow and reach their goals, our commitment to the development of The Bahamas remains unwavering and is entrenched in our corporate promise to you, the communities and people that we serve.

BTC
BUSINESS

btcbahamas.com/business

have been in other companies. It has a 50 percent share of a steel fabrication company, and wholly-owns two equipment sales, rental, and repair firms, and an asphalt recycling and patching concern.

Looking ahead, Gupta says that ISD has three objectives: the first is to overcome the cultural obstacles to Design-Build and bolster its portfolio of Design-Build projects; the second is to develop a public/private partnership for the construction, operation, and maintenance of desalination and waste water treatment plants; and the third is to further develop the electrical side of the business by exploring possible opportunities with the new Bahama Power and Light company, recently formed when the government of the Bahamas signed a Management Services Agreement with PowerSecure International, a leading provider of utility and energy technologies to electric utilities, and their industrial, institutional, and commercial customers.

Meanwhile, Gupta believes that ISD's present success comes from its high level of quality production and the fact that it works closely with its clients to earn their repeat business. "A lot of our clients don't know the technical aspects of the work, so we help them make the right decisions," he says. Wilson adds that it's also because the company delivers on its commitments. "Pretty much everything that we've done to date was finished on time and on budget," he declares. Being the new kid on the block has helped, as well. "Because we're quite a young company, we're quite flexible and we can move into areas where older companies that are more rigid and stuck in their ways, don't want to explore," says Wilson. "We're the opposite; we've been successful because we've been flexible."

"And we ask our employees how we can improve and get our business," Gupta adds emphatically. "Everybody has a wallet in this company."



SERVICE BEYOND EXPECTATIONS FOR YOUR CARIBBEAN PROJECT

At IMSCO we are unique in our Caribbean client relationships as we help identify and provide the correct materials and services for your project application.

Whether your project requires plastic, steel or specialty alloy, IMSCO is there to provide the materials and support at the right price, with support 24/7/365 from start to finish, as well as travel to your project site.

Why IMSCO should be your preferred provider of PIPE:

40 years of unparalleled experience providing materials, equipment, design and technician services for any size project abroad.

A plethora of manufacturers ready to assist, deliver and export materials and equipment to the project in a timely manner, regardless of the location.

An extensive inventory of HDPE Pipe, Fittings, Service and Fusion Equipment/Machines inventory ready to ship when needed.

In-depth experience in providing the right materials for numerous projects in the Caribbean including materials, equipment, design and technician services to projects in Nassau, Grand Cayman and Barbados.

Call or email Brian Elrod at IMSCO, or visit the IMSCO website, www.imsupplyco.com, to discuss your project, familiarize yourself with IMSCO, or for a bid. 1-225-744-4373 (HDPE) office, 1-225-333-0981 cell, or brian@imsupplyco.com

Industrial Municipal Supply Co., Inc. (IMSCO)
36504 Highway 30, Geismar, LA 70734
225-744-4373(HDPE) | www.imsupplyco.com



FLUID SOLUTIONS FLUENT RESULTS

AVEM Water is committed to positively influencing the water works industry while building wholesome, solution-based relationships. We provide our customers with quality product solutions, competitive pricing, and superior customer service. AVEM Water focuses 100% on serving the international water works market. Understanding municipal and project requirements, dedicated manufacturing partners, and an experienced logistics team are key benefits to our customers.



WATERWORKS LINE

- CONSUMABLES
- COUPLINGS AND CLAMPS
- DRAINAGE
- ELECTRICAL AND TELECOM
- FIRE
- FITTINGS
- PIPE
- RESTRAINTS
- SAFETY
- SANITARY SEWER
- SERVICE PRODUCTS
- TOOLS & EQUIPMENT
- VALVES
- WATER SPECIALTY

MARKETS

- AIRPORT AND SEAPORT
- COMMERCIAL
- ENERGY
- FARMING
- GOLF COURSE
- HOTEL AND RESORT
- HOUSING DEVELOPMENT
- INDUSTRIAL FACILITY
- LANDFILL
- MINE
- NON REVENUE WATER (NRW)
- ROAD AND HIGHWAY
- TRANSMISSION MAINS
- WATER TREATMENT FACILITIES

AVEM
WATER

THE LEADER IN
INTERNATIONAL
WATERWORKS
SUPPLY

O: 561.354.0114 | F: 561.935.4085 | info@avemwater.com
1003 Jupiter Park Lane, #2, Jupiter, FL 33458

avemwater.com